

Question 4. Was 2009 a good year for your company/organization/department and what were some of the highlights?

Complete respondents' submissions to Question 4.

*Barry Fisher, Vice President, Identification Solutions Division,
NEC Corporation of America*

- One highlight was the continuation of our first place rank in latent fingerprint matching technology on the Evaluation of Latent Fingerprints Technology (ELFT) test carried out by the National Institute of Standards and Technologies (NIST), commissioned by the U.S. Department of Homeland Security.
- A second highlight was the continued success of our Integra-ID AFIS solution built on open, standard-based architecture, as evidenced by an increase in installations.
- A third highlight is the extraordinary results, witnessed in an official NIST study, of NEC's initial software kit for Automatic Feature Extraction and Matching (AFEM) technology.
- A fourth highlight (which relates to an off-shoot application of NEC's facial identification technology), was NEC's debut of a prototype system for commercial applications that identifies a person's age and sex.
- We expect we'll continue to see volume sales for Integra-ID as we replace legacy systems and obtain new customers who desire to move to a standards-based open architecture compatible with a variety of open applications and input devices.
- We also continue to focus energy on our role in the data sharing and database collaboration with existing and new customers.

Catherine H. Stephenson, Marketing Coordinator, Accu-Time Systems, Inc.

2009 was a good year for ATS. We introduced our 3rd generation of products early in the year and earned some significant business.

ATS will experience continued growth in 2010. We also plan to roll out 4th generation products toward the end of the year.

Clark Nelson, Senior V.P. Sales & Marketing, MorphoTrak

2009 was a paradigm-changing year for the biometrics industry with the creation of MorphoTrak through the fusion of Sagem Morpho and Motorola's biometric division, Printrak.

MorphoTrak is very excited about our new sister company, Morpho Detection. In September 2009, Sagem Sécurité (SAFRAN Group) announced the creation of Morpho Detection, global leader in explosive detection systems, created from the recently announced partnership between Sagem Sécurité and GE Homeland Protection, subsidiary of General Electric, recently acquired at 81% by SAFRAN. Through the MorphoTrak/Morpho Detection synergies created with this acquisition, we can now spread our sphere of operation into the border management market. As a group, we can now propose end-to-end solutions to fit all border management requirements, from the identification of people to the scanning of goods prior to travel.

MorphoTrak had an excellent year in 2009, both in supporting our large worldwide base of customers and in meeting the requirements of both new and existing customers. Some of the key awards include the following:

- MorphoTrak was awarded a contract by Lockheed Martin to provide fingerprint identification technology for the FBI's Next Generation Identification (NGI) system.
- Additionally, the Royal Canadian Mounted Police (RCMP) has announced the award to Sagem Sécurité Canada/MorphoTrak to provide replacement and ongoing maintenance of livescan capture devices for their Canadian Criminal Real Time Identification Services (CCRTIS) Livescan Program.
- A contract was signed with the New York State DCJS for the delivery of their State Automated Biometric Information System (SABIS) in replacement of their current AFIS. We continue to contribute to the biometrics community as a whole, sponsoring the IAI (International Association for Identification) with both monetary contributions and contributions of knowledge - our scientists, forensic experts, and architectural experts. We again led all other vendors at IAI with the most presentations by any biometrics vendor. Throughout 2009, we demonstrated key multi-modal technology advances at events such as the IAI, our annual Users' Conference, the Biometric Consortium, ISCW, and ASIS. It is important to MorphoTrak to continue to take care of our customers while also focusing on new products, technologies, and new customers.

Clark Nelson, Senior V.P. Sales & Marketing, MorphoTrack cont'd.

As one example, we led the Biometrics industry in being the first to incorporate and deploy Oracle 11g R2 including Oracle RAC and Data Guard.

We have provided biometric systems to our public safety customers since the 1970s, and have provided civil identity management systems since the early 1990's. MorphoTrak will continue to enhance our product lines – civil identity management systems, public safety systems, live-scan capture workstations, and mobile RapID devices - to ensure that our customers not only receive the benefit of our advanced technology and user-friendly systems, but also receive new features that address the changes taking place in the biometrics industry. In 2010, we will continue to develop and deploy multi-modal SOA identification solutions that incorporate key commercial off-the-shelf (COTS) technology building blocks. We expect increased deployments incorporating multi-modal and RapID functionality, and we enter 2010 with a good backlog as well as excellent survey results on customer satisfaction and loyalty.

Young S. Moon, Executive V.P & CMO, SUPREMA

2009 has been an excellent year for Suprema in terms of growth and increased recognition from global marketplace. The most significant award that we have received this year was 'Biometric Company of the Year' from Frost & Sullivan's Best Practice Awards Program. The recognition well reflected our phenomenal growth and advances in product developments. With our biometric security systems, Suprema access control products won number of major international prizes including 'Best Product in Access Control' from Detektor International Award and 'Finalist' at IFSEC Security Product Awards. For the ID management sector, we made successful market penetration into global market with our latest live scanner products by winning large-scale government project in Brazil and India.

For the upcoming years, we will focus on developing multi-modal biometrics from current fingerprint-based solutions. And in the long view, we also have plans to develop an integrated security solution combining access control, surveillance and ID management applications.

Teresa Wu, Marketing Manager, Cogent Systems

Year 2009 has been a challenging, but rewarding year. We have significantly expanded our business base. We have continued to win strategic contracts, develop new products and services for our customers, and make significant advancements in our finger, facial, and iris technologies. We have won major competitive procurements in the US, Europe, and Latin America.

Some of the contracts include: Belgium Federal Police AFIS and New York OTDA AFIS. We also won some major projects in the United Kingdom, including a new project to provide biometric enrollment stations at Post Offices throughout the UK for residence cards, driver licenses, and other ID documents. We also expanded our applicant processing business by winning several new competitive procurements and continue to expand this business area by providing services for DoD, FBI, state, and local agencies.

Cogent continues to establish itself as a major player with the DoD biometrics initiatives. We have accomplished MIL-SPEC 810F ruggedness rating for Fusion and CS500e.

We continue to build upon and expand our business in the credentialing marketplace. For the US Navy Common Access Card Project, we delivered the Personnel Accountability System Common Access Card (PASCAC) upgrade, which integrated fingerprints for identification and authentication as well as introducing mobile devices.

Our commercial product offerings have also gained momentum this past year. With our strategic partnership with Keyscan, we have expanded our distribution network to over 40 North American Distributors as well as expanding our distribution network in Europe.

In the R&D arena, we are continuing to keep Cogent the leader in biometric technology and applications. We have developed new capabilities for facial and iris recognition and scored high in NIST benchmark tests and achieved top tier results in the latest NIST latent matching tests. As always, we have continued to improve our finger and palm print search algorithms and announced our next generation of biometric matching technology.

***John Christensen, Biometrics and Identity Management Account Executive,
Northrop Grumman Corporation***

In 2009 Northrop Grumman delivered NG-ABIS to the Defense Department extending multi-modal biometrics and fusion to its reputation as an international enterprise biometrics system integrator. We also further progressed our work with managed biometrics and identity services such as the UK IDENT1 (the authoritative National Biometrics Database for Police) and the U.S. GSA HSPD-12 (shared service provider for biometric credentials). This year Northrop Grumman has invested in, demonstrated and deployed interoperability, standards, policy, privacy and information sharing initiatives that have enabled distributed and federated biometric systems. Northrop Grumman continued to work with government and industry on committees such as the National Defense Industrial Association's biometrics committee and on secure information sharing initiatives such as the Transglobal Secure Collaboration Program. Also in 2009, Northrop Grumman supported all phases of biometrics identity systems from collection devices and biometric enrolments, to data transport, communications, storage, matching and forensics analysis, to decisions, intelligence analysis and action analysis. Northrop Grumman established a Biometrics and Identity Management organization to apply the technology across all of our customer accounts and programs. We began a focused marketing and business development initiative, and consolidated skills and personnel to position for opportunities on the horizon. The number of opportunities bid and won has been steadily increasing, our staff has grown, and our customers have been very satisfied with the systems we have delivered.

Northrop Grumman applies proven solutions like NG-ABIS and IDENT1 and lessons learned to accelerate the deployment and adoption of biometrics technologies. In 2010, Northrop Grumman will extend biometrics capabilities into additional modalities such as voice and DNA. Northrop Grumman will also extend enterprise biometrics solutions to new customers and markets. Information sharing and HSPD-24 will inform and influence our efforts toward further information sharing across the U.S. government and into international, state, and local systems. In 2010, Northrop Grumman will provide customers with quick deployments, pilots and operational systems that show immediate return on investment. Northrop Grumman provides the proven alternative to extended billion dollar procurements that last decades.

Richard Ringold of the IEEE Certified Biometrics Professional™ (CBP) Program

2009 was a seminal year for our organization as we launched the IEEE Certified Biometrics Professional™ (CBP) program. This program was developed by IEEE and some of the world's leading biometrics experts to help meet training, hiring, and evaluation needs of professionals and organizations throughout the biometrics industry. The program consists of two components: a certification exam and a learning system. By passing the IEEE CBP exam and earning the CBP designation, biometrics professionals demonstrate that they have the level of proficiency needed to perform in a competent and effective manner, and meet the demands of this rapidly evolving field. The IEEE CBP Learning System combines print materials and online interactive software to provide effective biometrics training and CBP exam preparation.

In 2010, IEEE will be offering the CBP examination during two "windows," with one in late-April through May, and one later in the year. We will also continue to work together with biometric subject matter experts from government, academia, and industry to further develop and refine the program to ensure it continues to meet the needs of the biometrics community.

Alexey Khitrov, CEO, SpeechPro, (US-based subsidiary of Speech Technology Center)

2009 was a tough year for everyone. However, our company continued its growth in financial terms, having introduced a number of new and exciting products in voice identification and forensic software. The key for us was to utilize our 100 specialists strong R&D and Product Development department to fine tune our voice biometric product line in response to the evolving customer demands. We are proud of our scientific achievements in voice biometrics. This year, SpeechPro has elaborated a complete voice identification products development circle. Alongside the identification engine itself, we also provide the market with cutting-edge technologies of speech signal pre-processing and post-processing increasing the reliability of results. Currently, SpeechPro's product line ensures high-quality speech enhancement, nonverbal signals cancellation, speaker diarization on a pre-processing stage, quick and efficient speaker search and, at last, the system is capable of making a fusion decision-based on 3 identification algorithm results.

We expect that the pipe-line of projects developed in 2009 will allow the company to double its revenue in 2010. Voice biometrics, being a cutting-edge segment of biometric industry, needs a few high profile implementations to prove the sceptics wrong, and finally, to start the "hockey stick" growth. We are happy to be the pioneers here with our new solutions and in 2010, we will focus our efforts on automated identification solution enhancement. 2010 will be the breakthrough year for SpeechPro as we focus considerable development resources on the automated identification and voice biometric segments, in general.

***Mohammed Murad, Vice President Global Sales and Business Development,
Iris ID Systems Inc.***

2009 turned out to be very successful year for our company. We created a new entity Iris ID Systems Inc. Iris ID formerly LG Iris was awarded major national ID program around globe. 2010 holds great promise for Iris ID Systems Inc. We are very excited about the programs and business this year. We are kicking off the year with a very health pipe line for potential business.

Barry Hodge, CEO, SecurLinx

2009 was a major milestone year in our corporate evolution. As a middleware company, we crossed over from development to commercialization in two product areas. The company successfully introduced AmberVision nationally and the child safety program is available to anyone in the country online. As a result, we have been able to build a nationwide network of manufacture's representative covering all 50 states. SecurLinx also deployed a commercial-off-the-shelf application to manage 100,000 booking photos at a major city police department. This milestone is significant in that this system is deployed on industry standard software and supportable by third parties rather than being a customized application. This allows agencies to readily share information in a secure environment to improve productivity and effectiveness.

We anticipate a growth spurt and expect to exit 2010 with triple digit growth in both revenue and employee headcount.

***Cathy Tilton, VP of Standards & Technology, with Cheryl Waldrup,
Director of Global Marketing, Daon***

Daon has had another excellent year. In particular, we'd like to highlight our selection as the identity platform for the South African "Who Am I Online" program, our contract to provide trusted enrolment services in Australia, and the expansion of our Daon Advantage program, which now includes over 21 technology partners.

We see a continuation of our dominance in the border management space, but we foresee further expansion in the areas of enrolment services, credentialing, and provisioning, as well as new product and solution offerings in other domains.

Bud Yanak, VP Marketing, BIO-key International

Yes, at the close of Q3 2009 BIO-key was pleased to report our fourth consecutive quarter of operating profitability. Our customers and business partners recognize that BIO-key is a profitable, growing, well established organization, with more than 15 years of experience that is able to provide them with a superior biometric solution

In September, we announced the sale of our Law Enforcement Division that is expected to close in December. As a result of this transaction, BIO-key will be focusing 100% of our efforts solely on our biometric business. As a result, we have never been more optimistic about our future of the industry and our ability to grow and be profitable. BIO-key has the technology, the customers, resources, and the cash to be a significant business in the growing commercial identity management industry. Our finger biometrics are the most convenient, secure, and easy to deploy method for “application” authentication. Our support for the leading Identity and Access Management products from companies like IBM, CA and Oracle position us well to penetrate many of the largest companies around the world. Our distribution model of selling through OEM’s, integrators and solution providers is ideally suited for rapid growth and easy adoption of our biometric solutions across virtually every application. Our software model is to license our technology where reliable and scalable, identification alternatives are required. We continue to support virtually every major fingerprint reader manufactured today and are compatible with most operating systems and databases. Our solution can easily be integrated into any new or existing application. The future has never been brighter.

Jim Zok, Director, CSC Identity and Privacy Assurance

In 2009, we continued to prove ourselves as a leading integrator of biometric and other identity solutions. We are heartened to see so many identity systems around the world and the increasing confidence that users have in the technology. Alongside this, the increased awareness of privacy and security considerations, as well as the use of biometric technologies to support business processes, continues to drive the health of the industry. A couple of specific examples, such as the launch of our Federated Identity Management solution and CSC’s role in the UK Identity and Passport Service, as well as many other successful CSC deployments of biometrics, can be reviewed at our site. 2010 will continue to see biometric technologies be deployed within an identity assurance context. At CSC, we believe the heart of business value is the creation of trusted identities, which are only achieved through the seamless integration of systems, policies and procedures across mission and functional areas.

Jim Zok, Director, CSC Identity and Privacy Assurance cont'd.

We view industry initiatives such as Kantara, along with the ongoing Federal CIO committees, such as ICAM (Identity, Credentialing and Access Management), as helping to create this broader context for the deployment of biometric technologies.

Our executives will continue to participate and support such initiatives and standards activities as we see them as crucial to the success of identity solutions. We intend to build on our track-record of successful, large scale, operational identity deployments to provide flexible, tailored solutions designed to accommodate the complex and evolving interoperability, security, privacy and business performance requirements.

David Benini, Director of Marketing, Aware Inc.

Good year; record revenues, deployments in large military, border control, and credentialing systems.

New products and deployments for mobile biometrics and access control. More advanced features and functions in our BioSP biometric application server.

James Grau, President and Chief Executive Officer, Cross Match Technologies, Inc.

2009 was a very good year for Cross Match. We saw 4 consecutive quarters of year-over-year growth and a +10% over all revenue growth. The Company secured several new contracts in the U.S. and abroad, introducing several new biometric solutions to the market. Some of the cutting-edge new products include: the L SCAN 500P palm scanner, the ruggedized version of our popular Guardian ten print scanner and two new multimodal mobile devices, SEEK (Secure Electronic Enrollment Kit) and Be.U e-Passport.

We plan to continue investing heavily in R&D to meet the current and future needs of our customers. Cross Match is known as an innovator in the biometrics arena and will continue investing in our people to maintain our competitive edge.

Peter Went, CEO, WCC Smart Search & Match

Yes, despite the economic downturn, WCC was able to close deals, and in many cases deploy its software, for state driver registration systems in the US, for immigration systems in Europe, and for cargo security systems in Europe

As the economy recovers, many projects that have been in slow motion will pick up the pace. Given the number of on-going projects we are currently involved in, we believe 2010 will provide an opportunity for further growth, not only for WCC, but for its partners and others in the industry as well.

Eric Lee (Li, Ke sheng), Sales Manager -International Div., Hanwang Technology Co., Ltd.

Yes, over 10,000 units Face ID have been installed in Global for access control and time attendance.

Our facial technology will be approved far-ranging, estimated over 30,000 units Face ID will be installed worldwide.

Jane Snipes, Executive Director, Northstar Recruiting

We're seeing an increase in the positions open compared with this time last year.

Scott Coby, CEO, Triad Biometrics LLC

2009 was a generally good year. We refined our core patented product, TEAMS[®], and developed a number of defense initiatives.

We look to make some significant deployments both in the U.S. and internationally.

***Cheryl Wilkinson, Marketing Manager & Jon Busby, Product & Partner Manager,
Human Recognition Systems Ltd***

HRS has had another exceptional year in terms of business growth, building team capability, and the delivery of our most exciting projects to date.

- In April, the UK's first national occupational standards for human identity and biometrics were approved, a project which HRS took a lead role.
- In May, we delivered a mobile Biometric Data Capture System to the MoD, our biggest commercial project to date.
- In August, Geoffrey Maddrell was appointed our new chairman and he has made an immediate and positive impact on the business.
- In November, we delivered the biggest biometric access control project in the UK, handling over 35,000 transactions a week.
- In December, we will secure deals with two of the largest companies in the construction industry to secure widespread distribution of our MSite product into 2010.
- Over the course of the year we have increased our penetration in the aviation sector by 400%.

Hopefully much more of same! 2009 has been a year where we have consolidated our reputation within the biometric industry; reinforcing existing relationships and building new ones.

In 2010, we will focus on growing our core markets in Construction, Aviation, Defense and the public sector, whilst working with new partners in new territories. We plan to increase our product solution portfolio by 100% and in the process open up new markets.

John Mears, Director of Biometric Solutions, Lockheed Martin Corporation

In 2009, the Lockheed Martin team experienced significant progress on biometric programs of national interest, including the FBI's Next Generation Identification (NGI) program and the TSA's Transportation Worker Identification Credential (TWIC) program. TWIC achieved the national compliance milestone in April 2009 for its initiative to issue biometrically-based credential to vetted port workers requiring unescorted access to the ports. TWIC is now the most successful US civilian credentialing program in the US with over 1.4 million enrollees. In August 2009, NGI completed its first trade studies and critical design review for the system's fingerprint identification technologies, clearing the way for further progress on the Federal Bureau of Investigation's (FBI) new multi-modal, state-of-the-art biometrics system.

In 2010, Lockheed Martin will continue to focus on performance for our biometrics-related programs, specifically the FBI's Next Generation Identification system, as well as TSA's Transportation Worker Identification Credential. From a business growth perspective, we believe that our capabilities, both current and in development, can benefit other countries and customer segments. From a technology perspective, we will be exploring advancements in multi-modal biometric fusion, as well as advancements in biometric SOA systems, and rapid DNA identification.

Phil Scarfo, Senior Vice President, Sales and Marketing, Lumidigm, Inc.

2009 was an exceptional year for our company because, despite the headwinds and tough economy, we were able to substantially grow our business. This growth was a result of our ability to demonstrate and deliver a compelling value proposition to our customers and prove to them that when biometrics technology can be made to work, the promise of the technology can be realized. That is to say, increase security and compliance without raising complexity and costs.

We look forward to another great year. As more and more customers experience the real world performance of our technology, we can point to real solutions, real case studies and real world results to support our approach to biometrics identification and matching. The focus we think will be on performance and results, not spec sheets and promises.

Jim Carlson, Executive VP, IriTech Inc.

IriTech's industry-leading national test performance with NIST is indicative of our year overall. 2009 has been a year of many new customers, deliveries against a growing number of contracts, and a broadening of avenues through which we can deliver value and grow business. It has also been a year of important new product releases, in software and in hardware. Our new IriMaster™ software suite contains the best performing algorithms available today in an easy-to-use package to support large-scale iris identification solutions. With IriMaster™, solution providers can rapidly respond and meet the needs of the most demanding iris identification applications. The new IriCAMM line of iris acquisition cameras, with USB interface and embedded processors, set a new standard in price/performance and ease of use, again enabling solution providers with maximum flexibility and a discriminator in delivering widely distributed iris acquisition solutions.

The market will continue to adopt iris identification as the preferred biometric for identification due to several factors that include: ease-of-use, better hygiene through non-contact, high accuracy, low FTE, and stability over time. This adoption will be accelerated by the increasing availability of high performing low-cost cameras such as our IriCAMM, which will allow ubiquitous deployment of iris acquisition capability.

We see iris acquisition in the future being at or below the price for fingerprint acquisition and operating much faster than fingerprint. As camera technologies advance we believe combined iris and face acquisition will become a standard capability, allowing both to be used, and potentially fused, in many applications, including stand-off and on the move. These advancements will pave the way for iris to become an integral part of many transactions we commonly do today, including credit card payments, online financial transactions, and mobile commerce.

Dr. Juergen Pampus, VP Sales & Marketing, Cognitec Systems

Our robust technology and leadership position within the face recognition market and our capability to deliver superior products through our R&D capabilities has again led us through a successful year with growing revenues and profit for Cognitec.

In 2010, Cognitec will introduce a line of new product offerings which will address customer demands and will lead in continuing growth of Cognitec in 2010 and the following years.

Justin R. Miller, Director, International Marketing & Bus. Dev., PeopleKey

Despite unfavourable economic conditions around the globe, PeopleKey had a rather successful year. We expanded our distribution channels in Latin America and Asia Pacific, and closed a number of strategically important opportunities overseas. We also held our first global partner training event in September, and made significant progress in terms of product development. Our domestic sales team in Australia was successful in cultivating new business and assisting large clients with expansions of their biometric attendance systems.

The first two quarters of 2010 will be an exciting time for PeopleKey. We will announce several new product developments early in the year, and continue our integration efforts with complimentary solution providers.

David P. Toppin, CEO, Digitus Biometrics Inc.

2009 was a very good year for our company, as we signed five major contracts, which will yield significant sales in 2010, and we also had several major installations during 2009. In addition, our company received a general business award for growth and potential.

We anticipate significant growth in 2010 from the contracts that we have in place, as well as other opportunities. In addition, we have a couple of new products which should provide us with major opportunities with new customers.

Ed Schaffner, Executive Vice President, Corvus Integration, Inc.

Yes, Corvus has had very good year:

- the launch of our new web site, Release of our line of portable identification enrolment solutions,
- Micro-booking Station (MBS) for suspect processing for Law Enforcement and Government Security Programs,
- Government Identity Enrolment and Registry Solution (GIERS) for citizen enrolment processing for Government programs,
- *Portable Identity Kit* (PIK),
- Broad acceptance of the VistaFA2 Multimodal Iris & Face Camera, and
- Significant exposure in the market through our participation in several biometric industry conferences.

Significant increase in business globally as our marketing activities create customer awareness of our capabilities and products and the global economy turns around. Several new products in development which will be released throughout the year.

Marcus Kim, Assistant Marketing Manager, IDTECK Co., Ltd.

Our company had its ups and downs during 2009. I guess it was hard for all of us in the security industry as we were faced with global economic crisis. The reason being is that security is one of the first things the companies and businesses look into cutting or lowering the budget if things get hard. Although the times were hard, I'm sure this had been a great opportunity to learn and grow from this experience. We still managed to get involved in major projects all over the world. We feel pride in providing high quality products to our customers and the customers choosing our product over other name brand products.

As for the highlights of 2009, we have conducted and are still working on several major projects in Korea, such as Yonsei Global Campus, Daegu Metropolitan, U-City and etc. Successful implementations definitely raised bars for our reputation in the security industry. Also, we have added new accounts in our ODM businesses as we have signed deals with major electronics companies.

We will be introducing new product lines in upcoming 2010, which includes *MAC1000*, the multi-modal biometrics access controller (fingerprint + face recognition), and *iMDC*, access control panel that is capable of controlling up to 32 doors.

John Che, CEO, ZKSoftware

It was a very good year for ZK, there was economic crisis in the world, so China's government advocated expanding domestic requirements. On this condition, ZK provided biometric products and solutions to China telecom, Industry and Commercial banks, China Agriculture Banks, China mobile etc.

Our R&D department did a very good job; we established the European and USA R&D Centre, we expanded our products and ZK Technology in the Biometric industry worldwide. We released the world's first multi-bio iFace products; fingerprint with face recognition.

In 2010, ZK will comprehensively enter RFID industry, we will produce relevant products of biometrics combined with RFID technology.

Rod Azama, Managing Director, The Chancellor Group

Yes. Accomplishments expanding biometrics applications/info-sharing within/between DoD, DHS, DoJ, DoS, intelligence community, law enforcement and corporate partners. Working with biometrics industry associations, companies, and research organizations.

Transition to a technology/IT/biometrics/consulting (federal & corporate)-focused company.

Roger van Diepen, CEO, TBS- Touchless Biometric Systems

Market entrance and sales release for our unique touchless fingerprint technology after several years of development.

Strong growth as the touchless fingerprint systems will penetrate the market and replace legacy technology, both cards as well as low-performing touch-based technology.

Russ Ryan, VP Marketing, National Biometric Security Project

Partnered with winning primes in BOSS-R and BOSS-U, & Partnered with a major SI to develop a pilot of NBSP's Anonymous Recognition (AR) system.

Deployment of first operational AR system, & Increased focus on physical security market.

Izzie Cheung, Marketing, Synochip Corp.

Yes, for Synochip, 2009 is a very good year. In this year we launched AS series new products and markets responds very warmly, which is a little out of our expectation. Now, we are very confident that AS chips can quickly dominate fingerprint security market.

In 2010 we will launch new biometric ICs with lower cost and powerful functions. This is the inevitable trend in the industry development. And our product philosophy is "when others have none, we have one; when others have the rest, we have the best." Our R & D department has been preparing, and it is expected that in the middle of next year we will launch new low-cost, high-performance chips.

Jeff Scott, Senior Sales Technical Engineer, Smartmatic

2009 was a great year. Internationally, Smartmatic was awarded the largest contract ever for a private company to carry out the automation for the 2010 elections in the Philippines, and participated with NEC in the Biometric Enrollment process in Bolivia.

In the United States, we entered the market with TelosID, our US DOD partner, and have started the demonstration/trial/qualification phase for our first US product - the PARmobile.

In May 2010, the general elections in the Philippines will be carried out using Smartmatic technology, and we will play an active role in a large Biometric ID project in Mexico.

Our core PARmobile enrollment station will see an expansion of the platform capabilities and support ecosystem to meet the demands of the market.

Sapna Capoor, Director Corporate Development and Strategy, AGNITO

Significant growth year: 2009 was yet another year of significant growth for Agnitio, with further deployments both in the government (forensics, law enforcement and intelligence agencies) and non-governmental (in particular financial and telco) sectors globally.

Further recognition of Agnitio's unique voice biometrics technology approach: In 2009, there has been an even higher level of understanding and awareness of Agnitio's unique text independent (free speech), language independent and channel independent voice biometrics technology approach that has been field proven in the most challenging and demanding environments. The genesis of Agnitio's technology has been in homeland security of which the first renditions were co-developments with some of the world's most reputable police organizations. Also, it is important to reaffirm that voice biometrics technology is now resolutely recognised as the optimal biometric technology for remote authentication and identification capabilities over and above other biometric modalities.

Credibility Further Validated: On-going increased awareness of the unique capabilities and strengths of Agnitio's technology approach and credible reference sites worldwide has sustained our leading position in the voice biometrics industry. This has been validated by wider adoption of our voice biometrics technology in governmental and non-governmental industry sectors. Today, our products are deployed in over 22 countries across 4 continents.

Customers have provided feedback that being focused as a technology provider compared to providing a platform or an end to end voice biometrics solution is favoured, as it allows for ease of integration of Agnitio's voice biometrics technology in different types of environments and offers more flexibility for customers' varying needs. Agnitio works with leading system integrators (SIs), domain specialists, platform providers and managed service providers to offer customer-centric applications.

This includes key deployments in European countries, Asia Pacific and the Americas. Multiple success cases are beginning to infiltrate globally for evidentiary grade forensic validation in the court of law such as identifying members of organized crime gangs committing identity fraud in Germany and anti-terrorism success in Spain.

In the enterprise environment, further development of deployments such as Agnitio's product being used for employee-based automated password re-set with a leading Spanish bank, Bankinter and new deployments such as SIMAH, Saudi Arabia's first comprehensive Credit Bureau embracing Agnitio's voice biometrics as a product as a key component in its security procedures for consumers and members ordering credit reports and for Speaker Verification to be used in T-Mobile's Contact Centres.

Sapna Capoor, Director Corporate Development and Strategy, AGNITO cont'd.

Awards: In 2009, Agnitio was a finalist for the Global Security Challenge a prestigious competition recognizing innovative companies sponsored by TSWG. Agnitio is also a finalist for the Eureka European Venture Contest that showcases and accolades top European

Overall

For 2010, we look forward to widen the adoption of our voice biometrics technology for non-collaborative and collaborative uses both for governmental and non-governmental applications. Overall, we expect to strengthen our position with wider deployments in the governmental (forensics, law enforcement and intelligence agencies) and non-governmental sectors (financial, healthcare and telecommunications industries).

Governmental sector

Forensic evidence: Evidentiary grade forensic validation tool that is widely accepted and used in the court of law by qualified forensic specialists and scientific police in the court of law

- *Law enforcement:* Pioneering Automatic Speaker Identification System (ASIS) deployed to identify unknown voices during police investigations
- *Intelligence Agencies:* Powerful voice biometric speaker spotting system for massive voice interceptions
- *Field Investigations:* Tactical standalone offline voice biometric identification solution for use by field personnel

Enterprise Sector

Identity Management: Authentication system that includes robust fraud and voice manipulation detection

- Financial Industry - Employee and end-user verification. Password re-set and telephone banking
- Telecommunications and Healthcare Industry - Employee and end-user verification.

Password re-set

This is based on our company's unique capabilities and technology approach that have made us a formidable leader in the voice biometrics industry. Our text independent (free speech), language independent (+6,900 languages) and channel independent (landline, mobile phones, VoIP) voice biometrics technology. Agnitio is the only voice biometrics vendor that has transferred its state of the art voice biometrics technology capabilities from a homeland security environment and been able to apply it in non-governmental industries, such as in the financial industry. Our integrity industry-wide with deployments in over 22 countries will sustain Agnitio's competitive advantage.

Sergio Rainero, VP Marketing & Sales, Green Bit S.p.A.

2009 was a very intense and exciting year for Green Bit. With the introduction of a new 1000 dpi palm scanner Multiscan1000 and a brand new mobile ID device called WLFI we were able to conclude two important developments which closed the last two gaps we had in our product portfolio. So, as of today, we are very proud to say that we have a complete state-of-the-art product line that can address every application in the Law Enforcement and Civil ID markets.

Moreover, we were able to succeed in several important projects around the globe and could further expand our market share. Further Green Bit's brand recognition grew and Green Bit stands more than ever for top-notch, highly reliable and very competitive Livescan systems.

In 2010 Europe will see most countries set-up their local EURO VIS implementations as well as several eDocument initiatives. Moreover there will be some decent movement in the AFIS market. Moreover there are some huge projects to be implemented that have been delayed due to the financial crisis that struck the global economy over the last 18 months. We expect a lot of new ID initiatives to go live in South America and Asia in 2010 and we are well prepared to face these exciting new opportunities.

Walter Hamilton, Chairman, International Biometric Industry Association

IBIA made substantial progress in advocating and promoting the benefits of biometrics for specific U.S. government initiatives related to transportation security, health information technology, and immigration reform.

IBIA will continue to seek member participation and government support for its education and advocacy programs to promote the widespread use of biometrics for identity applications.

Luciano Piovano, VP, Government Intelligence, Loquendo Solutions

Yes, 2009 was a very exciting year both in term of revenues and number of clients. Also technological improvements were significant and allowed us to face the market with a better serenity.

We expect the trend to continue and possibly increase its growth in the next few years.

C. Maxine Most, Principal, Acuity Market Intelligence

2009 has been a challenging year. Business has come in intense waves. For the first time the vast majority Acuity's business originated in Europe. The 2009 edition of The Future of Biometrics industry report was released in August and has been well received.

Acuity will shift its business focus from a general view of biometrics to more targeted analysis of secure (i.e. biometrically enabled) credential solutions, both physical and virtual. The context for Acuity's on-going market coverage will be the critical components of these solutions:

1. The complete enrolment process including biometric, biographic and reference document data capture,
2. Front-end and back-end data management including identity vetting,
3. Credential production and distribution, and
4. Verification from credential issuance to routine use.

Acuity plans on publishing a series of reports providing critical - but often elusive - market data, comprehensive analysis, and detailed revenue forecasts based on the evolution of the market relative to these solution components. Stay tuned.

Jon Mooney, G.M., Biometric Solutions, Ingersoll Rand Security Technologies

2009 was a very good year for *Ingersoll Rand Security Technologies* and our *Schlage Handkey, FingerKey* and *HandPunch* line. Colleges and universities were especially good customers with many installations deployed at recreation centres and residence halls. Data centres, healthcare and casinos were likewise major implementers. The time and attendance market was very good as more and more companies recognize the important contributions that the *HandPunch* provides in stopping buddy-punching and manual data entry errors.

We believe that 2010 will be an even better year for our biometric business than was 2009.

Grant Wickes, V.P. Marketing, Wasp Barcode Technologies

We entered 2009 with our eyes wide open and took appropriate actions early to provide a long runway for our business. While our revenue for the year will be slightly down, we continued to be strongly profitable – an important element for the future. What stands out most this year for Wasp was our careful anticipations of market movement, coupled with actions and prudent investments that will pan out in future years.

In the summer and early fall, there was optimism fuelled by a growing stock market. But we feel that may be a bit premature. Signs continue to point to a longer buying cycle, as well as some business challenges that are working their way through the economy. Our outlook for the future is bullish, but tempered by the belief that a full turnaround may still take all of the runway we can get.

Mike Chaudoin, Director, UPEK Inc.

2009 had highlights and challenges for UPEK. The global economic slow down that effected so many industries and vertical markets caused a slow-down in our fingerprint notebook business. However, 2009 was a strong year for our Government and Embedded business based on our TouchChip area sensors and FIPS-201 solutions, validating our strategy of offering a diversified set of solutions. A specific example of UPEK's success in the Government market was providing the fingerprint sensor technology for the US Department of State Match-On-Card program with our partner Precise Biometrics. Ten's of thousands of fingerprint smart card readers have been (and continue to be) rolled out by DOS, validating the security and convenience of our robust TouchChip technology with the MOC technology from Precise Biometrics. In 2009 we also saw continued expansion of our network authentication business by partnering with software and solutions companies delivering Single Sign On and multi-factor authentication solutions in vertical markets such as health care.

For 2010, UPEK is encouraged by the improving global economy. We have new swipe and touch sensor products coming to market that improve usability and security while lowering cost and power, enabling a wider range of product solutions from cell phones to PC peripherals to access control devices. Our existing finished products business based on the Eikon USB readers will expand with the introduction of our EikonTouch USB readers, giving UPEK a broader range of fingerprint-based USB readers from low cost swipe devices to FBI-certified touch devices. As in 2009, we see continued growth in 2010 for our Government and embedded businesses with the addition of SteelCoat technology for added sensor ruggedness, and improvements to our development kits and programming tools that simplify the integration of these solutions into our customers' products.

Lars Lundgren Jr., V.P., Marketing & Sales, Fingerprint Cards AB (FPC)

2009 was a very successful year for FPC with a healthy growth in volumes, turn over and in margin. The breakthrough into the customer segment of the financial and bank industry is something that has been very important to FPC.

FPC look forward to continue our sound growth into new existing markets and hope to present many new partners. FPC expects to be able to present new and existing product solutions. Together with our partners and customers we are also confident that we will see many new useful customer products and implementations.

Hector Hoyos, President & CEO, Global Rainmaker, LLC.

2009 was a very good year for Global Rainmakers with the introduction of our HCAM® and EyeSwipe® line of in-motion and at-a-distance iris recognition products, and the delivery of our several orders to significant clients in both, commercial and public sectors.

With continuous R&D efforts, we have achieved considerably smaller form factors and lower price points which have appealed to the domestic and international markets a lot. We have extended our global reach with numerous international corporations acting as resellers/channels and industry experts as agents.

We expect several large purchase orders from various US Government and Military agencies and a large organization in the financial services industry.

We are continuously striving for smaller form factors, better performance and lower price in an effort to protect our ahead-of-the-market position when it comes to revolutionary and paradigm-shifting technology solutions.

We also have two projects for multi-modal biometrics-enabled/secured mobile/online financial applications and another one for portable consumer electronics. We expect to have these market-ready by 2H10.

In the meantime, we are working with a major international investment bank to license our technologies in the domestic and international public and commercial sectors.

Moty Grossman, VP Business Development and Marketing, C-True

A tremendous year. We launched our products commercially and got a very positive market feedback in a variety of countries around the world.

2010 will be the year to enjoy our investments and leverage the big distributors' network.

Mizan Rahman, CEO & CTO, M2SYS Technology

2009 was a great year for us. We significantly enhanced our core technology, introduced new, complementary solutions, and expanded our market presence. M2SYS has penetrated markets in 90 countries, and has introduced a unique and seamless multi-factor biometric engine. Our clients can easily switch between different forms of biometrics, such as Fingerprint and Finger Vein technology, without having to modify their host software source code.

Despite the overall slowdown in worldwide business activities, M2SYS has continued to thrive because of our wide penetration in domestic and international markets. With the announcement of several key customer acquisitions, 2009 established M2SYS as a leading provider of PC-based biometric technology to markets such as workforce management, point-of-sale, membership-management, and public safety.

Our plan for 2010 focuses on addressing the challenges that impede the broader adoption of biometric technology across various platforms. Biometric implementations often fail because the wrong technology was initially selected or because of procedural challenges. User demography, environmental conditions, cost, and an organization's commitment play a major role in the successful deployment of biometric technology. Based on our 6 years of experience, we have designed processes and technologies to address such obstacles. Leveraging our patented Bio-Plugin™ technology, in 2010 M2SYS will unveil a new, platform-independent solution that enables the rapid integration, deployment, and exchange of any form of biometric modality.

In addition, we will release an entirely new form of biometric technology for smart phones and handheld devices. This new technology will equip developers with the solution that they need to reliably secure applications that are deployed within the exponentially growing mobile marketplace.

Paul Schuepp, President & CEO, Anometrics Inc.

2009 was a very good year for Anometrics technology development, 2d to 3d face recognition patents approved and release of the Mobile ID system, iFace, using the iPhone mobile platform.

Deployment within the Department of Defense.

Phil Tusa, VP, Biometrics Programs, AOptix Technologies, Inc.

Yes, 2009 was a very good year for AOptix. We completed the product launch of our highly innovative InSight 2-meter standoff system, and have gained very favourable responses from early adopter customers in its performance, especially regarding subject usability.

We will continue our efforts to support integration research with both customers and partner system integrators on a global basis. These will directly lead to deployment of our systems in operational projects in a diverse set of applications, including border crossing and immigration control, frequent traveler programs, government access control, critical infrastructure protection, and commercial access control.

Mariel van Tatenhove. VP, Marketing and Business Development, Validity Sensors, Inc.

2009 was a challenging year as Traditional Notebook shipment growth declined and prices in general dropped. However, Validity has been successful in gaining market share and increasing our customer base. Validity is shipping in over 25 HP consumer models, as well as Acer consumer models and corporate models with both HP and Dell.

The Notebook's look/design is in the top 3 key purchase criteria for consumers, according to an independent survey by a leading market research firm. In 2009, Validity continued to be an industry innovation leader, providing convenient and secure fingerprint solutions for Ease of Use, Ease of Mind™ to consumers.

2010 will be a promising year for us as we have design wins in several consumer and corporate Notebook models across several OEMs. We are looking forward to a successful 2010 with key customers like Dell and HP and the outlook to be the dominant provider of Fingerprint sensors in the notebook segment in 2010.

Dr. Sri Hartati Kurniawan, Chief Technology Officer, RCG Holdings Limited

2009 was a very successful year for RCG, which marked by a number of milestones. In addition to listing on AIM of London Stock Exchange since 2004, RCG was successfully listed on the Main Board of HKSE on 10 February 2009, in order to provide easier access to new Hong Kong and Asian-based investors, thus improving the liquidity of the Company's shares.

*Dr. Sri Hartati Kurniawan, Chief Technology Officer, RCG Holdings Limited
cont'd.*

RCG also successfully develop new products and solutions in which it continues integrating biometrics, RFID and other complimentary technologies and won contracts from reputable organizations such as the Malaysian Ministry of Education, the Malaysian National Registration Department, Oman Royal Palace, the Ministry of Interior in UAE, Beijing Science and Technology Museum, MTR Corporation, Nokia, China Construction Bank, Industrial and Commercial Bank of China, Bank of China, to name a few.

In August 2009, RCG officially moved in to the newly developed RCG Tower in Kuala Lumpur, which serves as the Group's new headquarters, in order to achieve substantial long term cost saving targets. Due to the Group's business expansion and coupled with cost saving, the Group has successfully navigated itself through the financial crisis and continued its growth despite the crisis. Industry bodies acknowledged RCG's success story by awarding recognitions such as Forbes "Asia's 200 Best under a Billion – the Region's Top 200 Small and Midsize Companies", Deloitte "Technology Fast 500 Asia Pacific 2009", Economic Digest "Hong Kong Outstanding Enterprise Award 2009", A&S Magazine listed RCG as 11th largest security company globally and RCG has been included in the Morgan Stanley Capital Investment (MSCI) Hong Kong Small Cap Indices.

RCG maintains its optimistic view on developing its solutions projects segments in the PRC. The contract wins during the past year have established a strong foundation for continuing business development and growth in the region in lucrative verticals such as banking, telecommunications and government-related organizations.

RCG will continue to seek opportunities to leverage its competitive advantages to strengthen its position as a leading provider of biometric and RFID products and solutions in the areas of ticket anti-counterfeiting, healthcare and online entertainment, finance and infrastructure. Riding on the concept of Internet of Things (IoT), RCG will focus its solution development to help customers achieving business intelligence and automation.

RCG will continue to expand its business in its core markets of Southeast Asia, PRC and the Middle East and improve its product and solution offerings to enable faster routes to commercialization and minimize technical support required from RCG. RCG will expand to Indonesia where it sees potential growth and also, to Southern China which has strong demand for RCG's products and solutions. RCG will market its Enterprise and Consumer segments products and deploy solutions projects, which it has successfully built its portfolio in lucrative vertical industries such as healthcare, finance, infrastructure, port management, entertainment and government sectors.

Jim Fulton, V.P. Marketing, DigitalPersona, Inc.

While the worldwide economic crisis has significantly impacted spending on solutions that incorporate biometrics, 2009 has been a relatively good year for DigitalPersona. We saw increased penetration of fingerprint biometrics into a variety of industries and have begun to launch a new generation of enterprise endpoint protection solutions with HP that will make biometrics significantly easier for organizations to adopt and use in 2010.

DigitalPersona will be rolling out a suite of new enterprise endpoint protection solutions with HP that will redefine how businesses look at using technologies such as biometrics and other forms of strong authentication. We also believe that as the economic recovery begins that new generations of POS and Healthcare solutions will create new visibility for biometrics.

Jay Fry, CEO, & Anne Marie Dunphy, CFO, identiMetrics Inc.

2009 was a very good year for identiMetrics BECAUSE of the economy. With the Obama administration targeting the education sector as one of their top three initiatives, significant investment dollars in education has fuelled the increased need for accurate records. Accountability is now the critical driver for continued funding and reimbursement for schools. The established identiMetrics technology, methodology and brand are in the right place at the right time.

The new release of our software, identiFi™ 2.0 - entirely customer driven – will allow us to enter into the most profitable segment of our target market and to partner with market leaders in our niche. We will continue to build the identiMetrics brand, both strategically and tactically. And, of course, continue to provide an extraordinary experience for our customers.

Dana Wojno, Marketing Manager, Integrated Biometrics

2009 was a great year for Integrated Biometrics, consisting of multiple integrations with Access Control Manufacturers, frequent product releases and technology breakthroughs with our Light Emitting Sensor and matching algorithms. In November of 2009, Integrated Biometrics was proud to announce that the TRU650 has earned prominent placement on the TSA's Biometric Access Qualified Product Listing.

Integrated Biometrics is looking forward to continued high growth in 2010. We are excited to penetrate new geographic markets globally and pursue additional distribution channels for both our physical and logical access identity systems. We will continue to focus on educating the market about our solutions and stay committed to providing the industry's most usable, reliable and secure technologies.

Shira Lotto, Marketing Communications Manager, PerSay Ltd.

Yes, 2009 highlights include a substantial increase in interest and need for Voice Biometrics with dozens of new opportunities in leading financial services, telecom operators, healthcare service providers and government agencies, some moving forward with initial deployments and customer facing pilots . The market is moving from tire-kicking to test-driving.

We expect Voice Biometrics to take a major leap in becoming a mass-market technology with exposure to millions of new users globally.

Eric Talbot, President, S.I.C Biometrics Inc.

“Many projects were transfer in 2010; and we team up with many industry partners to be ready when the economy grows”

Deployment of S.I.C. Biometrics Touch Prox biometric card and many projects with the i-Phone & i-Touch solution in America and Europe.

Jim Miller, Chair & CEO, Imageware Systems, Inc.

2009 was a good year for Imageware. We not only completed two significant security projects for the governments of Canada and the United States but were also awarded a \$12 million border identity management project which is anchored by our multi-modal, patented Biometric Engine®.

Imageware looks forward to significant growth in 2010 by leveraging a combination of patented technology surrounding our multi-modal fusion and our identity management products into what we believe will be large infrastructure projects.

Jeff Brown, VP of Sales, SecuGen Corporation

It was a trying year. Earlier in the year things looked grim as partners reported to us that end-users were cancelling and/or postponing projects due to economic uncertainty. In the last few months our business has snapped back rather nicely. Internally, we have made great progress in new product development. We are very optimistic about 2010.

We will be releasing some new products which will expand our product offerings and we are continuing to invest in new product development for some additional product offerings. These new products will allow us to enter some new markets as well as to broaden and strengthen our partner network worldwide.

Jorg M. Lenz, Manager of Marketing & Public Relations, SOFTPRO

Yes, despite all general challenges SOFTPRO had a good year in its 26th year of operation. The aim to go paperless is in higher demand than. All prospects share one common goal: To achieve trustworthy processes that are safe, secure and conducive to proving an individual's true intent. In applications where signatures are established as the de facto means of confirming the intent of an individual, Dynamic Signature Recognition offers a pretty smooth migration from paper to electronic processes. At the end of the day it's not all "fully blown Biometrics" in the first stage rather than a step-by-step movement away from paper.

The SOFTPRO Group is closely linked with its markets in Asia and Australia. Companies in the Australasian region are very willing to adopt new technologies, perhaps much more than elsewhere in the world. Banks in that region have the reputation of spearheading product innovation and are dedicated to superior customer service. Since July 2009 KT Tan is Senior Vice President of Sales for APAC of the SOFTPRO Group. SOFTPRO prides itself of a very vital partner eco-system which allows us to deliver best-of-breed solutions that fit in a lot of verticals and their applications. Thanks to our skilled partners, we also understand the requirements of different verticals in different countries. We pride ourselves in a very pro-active way of sharing knowledge. In 2009 SOFTPRO welcomed new partners in Germany, Hong Kong, Mexico, Saudi Arabia, Slovakia, South Korea and Vietnam among its partners.

For the "year in review 2008" we have stated a "breakthrough for dynamic signature recognition". For 2009 we saw "more of the same" on the horizon with more customers in more verticals. Promise kept: 2009 saw the broad recognition of this technology documented in several development like:

- Case studies of lighthouse projects are now documented through several case studies in banking, retail and insurance.
- Customers are highly willing to comment positively about their E-signing experience.
- We expect that we can share more details about new partners and customers with applications in e-Government, e-Health and in the Automotive sector in the course of 2010.
- August 2009 SOFTPRO launched its latest release of its E-Signing software SignDoc. It is now available in version 3 for download on SOFTPRO's website. It is the equivalent to the traditional signing ceremony on paper for the 21st century. SignDoc supports to fill-in forms, sign and seal documents with a trustworthy legally binding electronic handwritten signature in various file formats.

Jorg M. Lenz, Manager of Marketing & Public Relations, SOFTPRO cont'd.

- In its standard version the rich client allows to manage and sign electronic documents in the formats PDF, TIFF and DOC (Microsoft Word). This client is designed for usage in-office or in-the-field and also supports environments where users are working partially offline
- SignDoc Web is the covers the ultra-thin client that allows trustworthy E-Signing in the web-browser. It enables the seamless integration in the electronic workflow, like the following process steps: Pre-filling form-fields with data (e.g. from a customer relation management system), storing documents in a enterprise content system and the option for storing signature data found in the documents into a signature database.- the ultra-thin client enabling these features in the web-browser - supporting PDF and TIFF. Within a very short time frame this product became the most popular one as it drastically reduces the operational costs for customers.

The very popular hardware device SignPad eSignio (technically branded as Wacom STU-500) launched together with hardware partner Wacom was sold in tens of thousands in 2009. In the last quarter of 2009 SOFTPRO and Wacom launched a smaller signature tablet titled SignPad Compact (technically branded as Wacom STU-300). The small, robust but light tablet with LC display -based on the same sensor technology like the very successful SignPad eSignio. The SignPad Compact is ideal for the mobile sales team (e.g. of insurances) and service technicians.

SOFTPRO continues to follow its strategy of sustainable growth and profitability in 2010, being seen as the reliable partner for mid-term and long-term partnerships. Some aspects of the “agenda 2010”:

- An extensive presence in strategic key markets at trade shows and conferences
- The evaluation of the set up of new offices in strategic market areas for intensified partnership development and management,
- Intensified trainings plus more drip-feed information via Social Media – as part of the ongoing qualification initiative of partners,
- New releases in hardware and software with some features we are really excited about already,
- Active participation in educating everyone interested in Biometrics through various associations.

Giorgio Alboni, Technical Director/CTO, Biometrika

Considering the global crisis it was not a bad year. We won a strategic tender in Italy to supply our HiScan (1"x1") Fingerprint Scanner for the enrolment in Carabinieri ID-Card (Carabinieri is the most prestigious Military Corp in Italy).

We are looking at strategic partnerships that could be very important for better exploitation of our scientific/technological background. We are also performing some R&D in correlated security fields such as 3D video-surveillance with multi-camera systems.